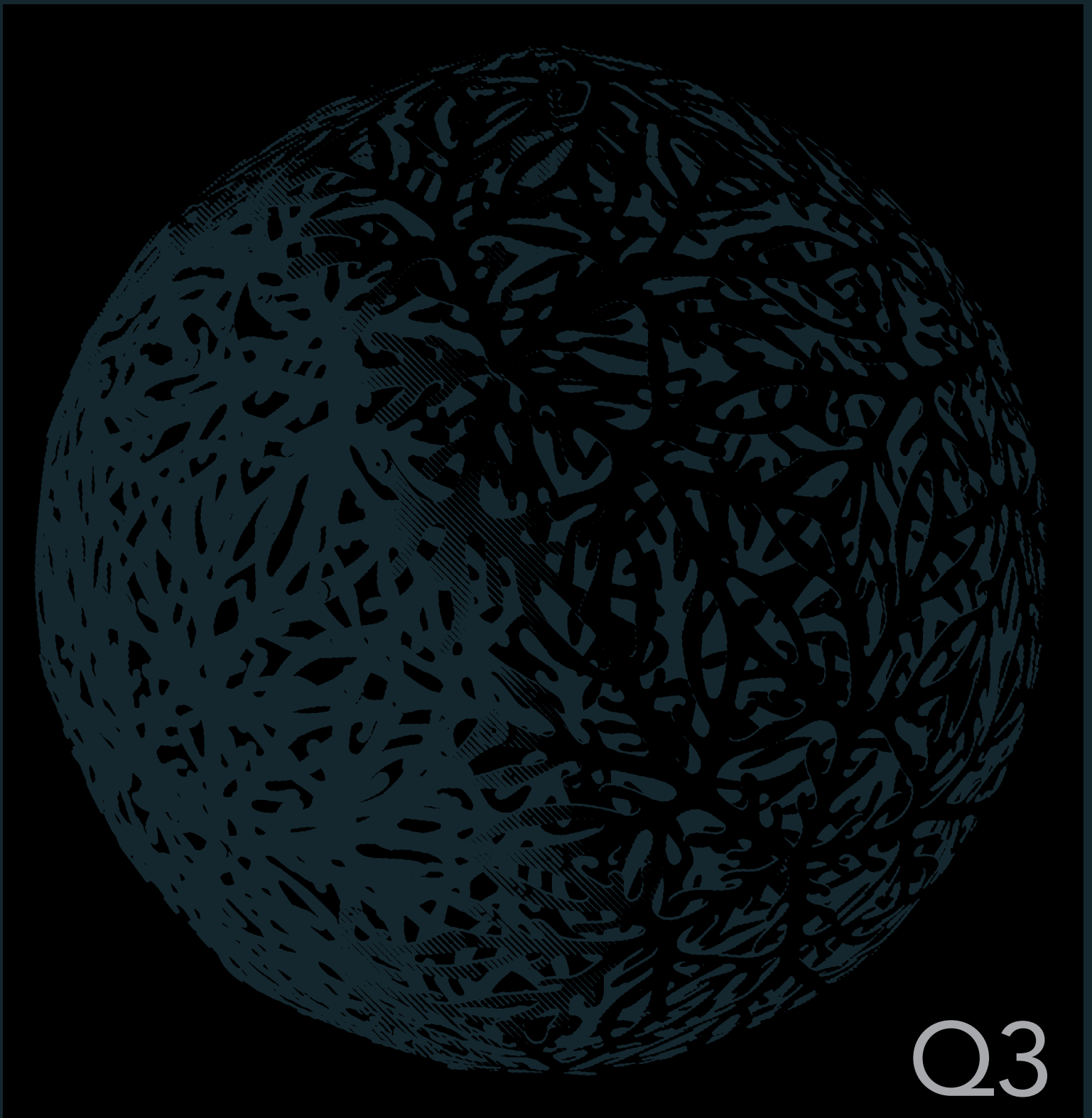


SUPERYACHT DESIGN

INTERIORS ■ DESIGN ■ EXTERIORS ■ ARCHITECTURE ■ SPACE



Q3



THE NEW SHADOW

Hanseatic Marine in Perth, Western Australia, was set up by owner Guido Krass to build *Silver*, the head-turning 73-metre design by Espen Oeino launched in 2007. With the third hull in the *Silver* series in build, the specialist aluminium shipyard has now come up with an intriguing project known as a Crossover vessel.

“Guido and Espen came up with the concept”, explains Chris Blackwell, the owner’s project manager at Hanseatic. “They saw a need in the market for what started as a shadow vessel, but has developed into a genuine superyacht with support vessel utility based on *Silver’s* efficient hull.”

The ‘Crossover’ moniker is derived from the sports industry and refers to the fact that this is a multifunctional design that integrates modern, open-plan interior spaces suitable for large-scale socialising with massive exterior deck space for beach clubbing and hangar storage for tenders and helicopters. A powerful crane on the aft deck can also handle the larger toys such as a mini-sub or even the

Icon seaplane previewed in SYD Q2. Munich-based Andreas Holnberger has devised an airy, contemporary interior design similar to that of the third *Silver* currently in build, which has been extended in length to nearly 77 metres.

As *Silver* is a relatively low-volume vessel for its overall length, Hanseatic also believes that adventurous owners could be interested in acquiring both the regular yacht and the Crossover as the two vessels could possibly prove more economical than ordering a one-off superyacht of superior gross tonnage. The advantage is that they could then be chartered out singly or as a pair, and as both yachts share a common platform they rely on the same spare parts and maintenance procedures.

“We considered variable speed props to improve loiter speeds,” adds Nicholas Stark, Head of Naval Architecture at Hanseatic. “Because her hull is so efficient, *Silver* at idle does

7-8 knots at 50 kW total—that’s half a car engine. So variable props give you more control at low speed. But our aim is to do the basics extremely well, so we judged there is no point in going wild.”

The model was exhibited for the first time at the Abu Dhabi Yacht Show, where *Silver* and *Silver Zwei* are now based. The Gulf region is also interested in the smaller, paramilitary spin-offs with planing hulls derived from the Crossover concept as strategic defence and search & rescue vessels.

“When the SUVs first came out in the ‘70s I don’t think many people imagined the success they enjoy today—there seem to be more SUVs around than normal saloon cars”, says Oeino. “So is this the start of something new? Time will tell.” For the moment, the signs are that the Crossover could well be the next yacht to go into production at Hanseatic Marine.